



Industries

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2024 Distributor Price List

CREDIT POLICY

- Terms are ½ of 1% 10 days, Net 30 days from date of invoice.
- A service charge of 2% per month will be charged on past due invoices.
- In the event of default in payment of any valid invoice for goods or services, the customer shall be liable for all expenses incurred by XL Industries as a result of that debt and procedures to collect that debt. This includes, but is not limited to, liabilities to third parties, collection costs and fees, attorney's fees, court costs, and any associated costs incurred by XL Industries in the process of collecting the debt.
- Merchandise will not be shipped to any account that is more than 30 days delinquent.
- Verbal purchase orders will not be accepted due to the risk of inaccuracy.
- Prepayment of order will be required in lieu of open account status.

DEALER AND RETAIL SHIPPING POLICY

- All Drop Ship and Retail Orders will be shipped on XL's account without exception.

Due to the portable nature of our products, package weights are light. In recent years, all the major ground shippers have adopted a dimensional weight policy over the true weight of the package. As a result, many of our products ship at higher weights than their true weight. Please check with us if unsure about shipping charges

DISTRIBUTOR SHIPPING POLICY

- Orders will be shipped on XL's account or collect at our discretion.
- Handling Fees will apply to all orders shipped collect.

Due to the portable nature of our products, package weights are light. In recent years, all the major ground shippers have adopted a dimensional weight policy over the true weight of the package. As a result, many of our products ship at higher weights than their true weight. Please check with us if unsure about shipping charges.

DISTRIBUTOR QUALIFICATIONS

- Minimum quantity, 10 per-item.
- Direct Ship Orders only.

LIMITED WARRANTY

- All XL Industries products are guaranteed to be free of manufacturing defects. If product failure occurs within one (1) year of receipt by customer due to faulty manufacturing or material defects, XL Industries will replace or repair the product without charge. This Limited Warranty does not cover abnormal product wear and tear or abuse of product.

RETURN POLICY

- If you wish to make a return, please notify us by email, Sales@XLindustries.com, within 72 hours and obtain a Return Merchandise Authorization (RMA) number. All returns must be accompanied by this RMA number and returns must be received by XL Industries within 14 days.
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- All returned items must be received in new, unused and salable condition.
- Return shipping is the customer's responsibility in addition to the 15% restocking fee unless authorized otherwise.



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Part Number	Description	Distributor Price	Suggested Retail
<i>Ladder Racks (All Ladder Rack Value Bundles come with extensions & shelves)</i>			
1250	One 52.5" Ladder Rack Value Bundle w/3 1259's & 10.5" Extension	\$ 152.10	\$234.00
1250-2	Set of two 52.5" Ladder Rack Value Bundle w/6 1259's & two 10.5" Ext.	\$ 304.20	\$ 468.00
1250-3	Set of three 52.5" Ladder Rack Value Bundle w/9 1259's & three 10.5" Ext.	\$ 456.30	\$ 702.00
1251	One 52.5" Ladder Rack Value Bundle w/3 1257's & 10.5" Extension	\$ 128.70	\$ 198.00
1251-2	Set of two 52.5" Ladder Rack Value Bundle w/6 1257's & two 10.5" Ext.	\$ 257.40	\$ 396.00
1251-3	Set of three 52.5" Ladder Rack Value Bundle w/9 1257's & three 10.5" Ext.	\$386.10	\$ 594.00
1252	One 63" Ladder Rack Value Bundle w/3 1257's & 22" Extension	\$ 144.95	\$ 223.00
1252-2	Set of two 63" Ladder Rack Value Bundle w/6 1257's & two 22" Ext.	\$ 289.90	\$ 446.00
1252-3	Set of three 63" Ladder Rack Value Bundle w/9 1257's & three 22" Ext.	\$ 434.85	\$ 669.00
1254	One 63" Ladder Rack Value Bundle w/3 1259's & 22" Extension	\$ 186.75	\$ 259.00
1254-2	Set of two 63" Ladder Rack Value Bundle w/6 1259's & two 22" Ext.	\$ 336.70	\$ 518.00
1254-3	Set of three 63" Ladder Rack Value Bundle w/9 1259's & three 22" Ext.	\$ 505.05	\$ 777.00
1255	One 75" Ladder Rack Value Bundle w/3 1257's and 22" Extension	\$ 164.45	\$ 253.00
1255-2	Set of two 75" Ladder Rack Value Bundle w/6 1257's and two 22" Ext.	\$ 328.90	\$ 506.00
1255-3	Set of three 75" Ladder Rack Value Bundle w/9 1257's and three 22" Ext.	\$ 493.35	\$ 759.00
1256	One 75" Ladder Rack Value Bundle w/3 1259's and 22" Extension	\$ 187.85	\$ 289.00
1256-2	Set of two 75" Ladder Rack Value Bundle w/6 1259's and two 22" Ext.	\$ 375.70	\$ 578.00
1256-3	Set of three 75" Ladder Rack Value Bundle w/9 1259's and three 22" Ext.	\$ 563.55	\$ 867.00
<i>Individual Products</i>			
1230	42.5" Ladder Rack Base Only (for items 1250, 1251, 1252, & 1254)	\$ 91.00	\$ 140.00
1231	56" Ladder Rack Base Only (for items 1255 and 1256)	\$ 123.50	\$ 190.00
1257	Standard Ladder Shelf (8"x 12")	\$ 29.90	\$ 46.00
1257-2	2 Standard Ladder Shelves (8"x 12")	\$ 59.80	\$ 92.00
1257-3	3 Standard Ladder Shelves (8"x 12")	\$ 89.70	\$ 138.00
1257-4	4 Standard Ladder Shelves (8"x 12")	\$ 119.60	\$ 184.00
1257-10	10 Standard Ladder Shelves (8"x 12")	\$ 299.00	\$ 460.00

Ladder Racks continued on the next page...

Part Number	Description	Distributor Price	Suggested Retail
<i>Ladder Racks Individual Products Continued...</i>			



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1258	Ladder Rack Spray Bracket (fits on all Ladder Racks)	\$ 31.20	\$ 48.00
1259	Large Ladder Shelf (8"x 18")	\$ 38.35	\$ 59.00
2625	Carrying Case for one or two #1251 or #1252	\$ 68.90	\$ 106.00
2627	Carrying Case for one or two #1255	\$ 74.75	\$ 115.00
2532	Carrying Case for up to sixteen #1257 Shelves only	\$ 55.90	\$ 86.00
40723	10.5" Ladder Rack Extension only	\$ 41.60	\$ 64.00
40725	22" Ladder Rack Extension only	\$ 48.75	\$ 75.00

Register Stands/Lecterns

Portable Register Stands

2111	Pedestal/Portable Register Stand	\$ 177.45	\$ 273.00
2112	Pedestal/Portable Register Stand w/Case	\$ 214.50	\$ 330.00
2011	Adjustable/Pedestal/Portable Register Stand	\$ 181.35	\$ 279.00
2012	Adjustable/Pedestal/Portable Register Stand w/Case	\$ 220.35	\$ 339.00

Standard Folding Register Stands

2311	Brown Top on Gold Stand -Standard Folding Register Stand	\$ 193.70	\$ 298.00
2312	Brown Top on Gold Stand w/case - Standard Folding Register Stand	\$ 234.00	\$ 360.00
2313	Brown Top on Black Stand - Standard Folding Register Stand	\$ 193.70	\$ 298.00
2314	Brown Top on Black Stand w/case - Standard Folding Register Stand	\$ 234.00	\$ 360.00
2315	Black Top on Gold Stand - Standard Folding Register Stand	\$ 193.70	\$ 298.00
2316	Black Top w/Gold Stand & Case - Standard Folding Register Stand	\$ 234.00	\$ 360.00
2317	Black Top w/Black Stand - Standard Folding Register Stand	\$ 193.70	\$ 298.00
2318	Black Top w/Black Stand & Case - Standard Folding Register Stand	\$ 234.00	\$ 360.00

Deluxe Folding Register Stands

3310	Deluxe Folding Register Stand-Black Stand	\$ 289.90	\$ 446.00
3312	Deluxe Folding Register Stand-Black Stand w/Case	\$ 347.10	\$ 534.00
3311	Deluxe Folding Register Stand-Gold Stand	\$ 289.90	\$ 446.00
3313	Deluxe Folding Register Stand-Gold w/Case	\$ 347.10	\$ 534.00

Register Stands / Lecterns continued onto next page...

Part Number	Description	Distributor Price	Suggested Retail
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Individual Accessories

2551	Carrying Case for #2111	\$ 51.35	\$ 79.00
2550	Carrying Case for #2011	\$ 56.55	\$ 87.00
2552	Carrying Case for #3310 or #3311	\$ 61.10	\$ 94.00



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3552	Carrying Case for #3310 or #3311	\$ 68.25	\$ 105.00
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Deluxe "D" Stands

1638-2	Set of two Deluxe D-3 Display Stands w/8" Tops (24"-38")	\$ 166.40	\$ 256.00
1639-2	Set of two Deluxe D-3 Display Stands w/12" Tops (24"-38")	\$ 173.55	\$ 267.00
1648-2	Set of two Deluxe D-4 Display Stands w/8" Tops (37"-62")	\$ 190.45	\$ 293.00
1649-2	Set of two Deluxe D-4 Display Stands w/12" Tops (37"-62")	\$ 198.25	\$ 305.00

Value Bundles

1666	8" Top D-66 Bundle (3 each #1638 & #1648)	\$ 473.20	\$ 728.00
1677	12" Top D-77 Bundle (3 each #1639 & #1649)	\$ 490.75	\$ 755.00

Individual Accessories

1318	Platform Shelf O-1 Attachment (18")	\$ 54.60	\$ 84.00
1608	Additional 8" Top	\$ 17.55	\$ 27.00
1612	Additional 12" Top	\$ 24.05	\$ 37.00
2531	Carrying Case for Six Deluxe Stands	\$ 64.35	\$ 99.00
2532	Carrying Case for "D" Tops (8" or 12")	\$ 55.90	\$ 86.00

Deluxe "O" Combo Stands

1403-2	Set of two Deluxe O-3 Combo Stands (adjusts 42"-73")	\$ 211.90	\$ 326.00
1404-2	Set of two Deluxe O-4 Combo Stands (adjusts 53"-96")	\$ 229.45	\$ 353.00
1405-2	Set of two Deluxe O-5 Combo Stands (40"-no adjustment)	\$ 178.75	\$ 275.00
1406-2	Set of two Deluxe O-6 Combo Stands (52"-no adjustment)	\$ 186.55	\$ 287.00

Value Bundles

1413	Short O-3 Bundle (1 #1403 w/ 3 #1318)	\$ 220.35	\$ 339.00
1414	Tall O-4 Bundle (1 #1404 w/ 4 #1318)	\$ 258.70	\$ 398.00
1415	Fixed 40" O-5 Bundle (1 #1405 w/3 #1318)	\$ 205.40	\$ 316.00
1416	Fixed 52" O-6 Bundle (1 #1406 w/4 #1318)	\$ 248.30	\$ 382.00

Deluxe "O" Combo Stands continued onto the next page...

Part Number	Description	Distributor Price	Suggested Retail
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Deluxe "O" Combo Stand Individual Accessories

1318	Platform Shelf O-1 Attachment (18")	\$ 54.60	\$ 84.00
2513	Carrying Case for #1413 or #1415	\$ 63.70	\$ 98.00
2514	Carrying Case for #1414 or #1416	\$ 69.55	\$ 107.00

Standard "G" Combo Stands



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1724-2	Set of two Standard G-1 Combo Stands (27"-44")	\$ 136.50	\$ 210.00
1732-2	Set of two Standard G-2 Combo Stands (37"-64")	\$ 144.30	\$ 222.00
1740-2	Set of two Standard G-3 Combo Stands (47"-84")	\$152.10	\$ 234.00

Value Bundles

1743	Assorted G-13 Combos (2 of each size)	\$ 388.70	\$ 598.00
1770	Large G-30 Combos (6 #1740)	\$412.10	\$ 634.00

Individual Accessories

2541	Case for Six Standard Combo Stands	\$ 63.70	\$ 98.00
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Folding Top "L" Stands

1501-2	Set of two Small Folding Top L-1 Stands (14"-20")	\$ 137.15	\$ 211.00
1502-2	Set of two Medium Folding Top L-2 Stands (23"-37")	\$ 156.65	\$ 241.00
1503-2	Set of two Large Folding Top L-3 Stands (34"-58")	\$ 164.45	\$ 253.00

Value Bundles

1523	Large Folding Top L-23 Set (6 #1503)	\$ 442.00	\$ 680.00
1533	Assorted Folding Top L-33 Set (2 each of #1501, #1502, & #1503)	\$ 408.85	\$ 629.00

Individual Accessories

2521	Case for Any Six Folding Top Stands	\$ 63.70	\$ 98.00
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Expansion "A" Racks

1031	3-Rail Expansion A-3 Rack (30"x 62")	\$ 243.10	\$ 374.00
1051	5-Rail Expansion A-5 Rack (50"x 62")	\$ 323.70	\$ 498.00

Expansion "A" Racks Continued onto the next page...

Part Number	Description	Distributor Price	Suggested Retail
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Expansion "A" Racks Continued

1071	7-Rail Expansion A-7 Rack (70"x 62")	\$ 406.90	\$ 626.00
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Individual Accessories

1023	"D" Basket Shelf	\$ 72.15	\$ 111.00
1032	30" Height Extension for #1031	\$ 102.70	\$ 158.00
1052	30" Height Extension for #1051	\$ 146.90	\$ 226.00
1072	30" Height Extension for #1071	\$ 190.45	\$ 293.00
2501	Case for Any Expansion Rack & Ext.	\$ 94.25	\$ 145.00



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Value Bundles

1033	3-Rail Set (2 #1031 & 2 #1032)	\$ 683.30	\$ 982.00
1053	5-Rail Set (2 #1051 & 2 #1052)	\$ 883.35	\$ 1,359.00
1073	7-Rail Set (2 #1071 & 2 #1072)	\$ 1,123.85	\$ 1,729.00

Expansion "B" Racks

1203	Combo Expansion "B" Rack	\$289.25	\$ 445.00
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Individual Accessories

1204	Combo "B" Rack Extension (16")	\$ 120.25	\$ 185.00
1318	Platform Shelf O-1 Attachment (18")	\$ 54.60	\$ 84.00
2505	Case for Combo Expansion "B" Rack	\$ 96.85	\$ 149.00

Wall Channels

1110	Black Wall Channel (6 foot)	\$ 55.90	\$ 86.00
1112	Gold Wall Channel (6 foot)	\$ 55.90	\$ 86.00
1117	Standard Wall Channel Shelf (8"x 12")	\$ 29.90	\$ 46.00

Value Bundles

1113	Black Wall Channel Bundle (1 #1110 & 3 #1117)	\$ 124.80	\$ 192.00
1114	Gold Wall Channel Bundle (1 #1112 & 3 #1117)	\$ 124.80	\$ 192.00

Part Number	Description	Distributor Price	Suggested Retail
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Basic Gold Stands

8811-2	Set of two 11" Basic Stands w/8" x 8" Top	\$ 53.95	\$ 83.00
8815-2	Set of two 15" Basic Stands w/8" x 8" Top	\$ 57.85	\$ 89.00
8819-2	Set of two 19" Basic Stands w/8" x 8" Top	\$ 64.35	\$ 99.00
8823-2	Set of two 23" Basic Stands w/8" x 8" Top	\$ 69.55	\$ 107.00
8827-2	Set of two 27" Basic Stands w/8" x 8" Top	\$ 74.75	\$ 115.00
8831-2	Set of two 31" Basic Stands w/8" x 8" Top	\$ 79.95	\$ 123.00
8835-2	Set of two 35" Basic Stands w/8" x 8" Top	\$ 83.85	\$ 129.00
8839-2	Set of two 39" Basic Stands w/8" x 8" Top	\$ 89.05	\$ 137.00
8843-2	Set of two 43" Basic Stands w/8" x 8" Top	\$ 94.90	\$ 146.00
8911-2	Set of two 11" Basic Stands w/12"x 12" Top	\$ 64.35	\$ 99.00
8915-2	Set of two 15" Basic Stands w/12"x 12" Top	\$ 70.20	\$ 108.00
8919-2	Set of two 19" Basic Stands w/12"x 12" Top	\$ 75.40	\$ 116.00



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8923-2	Set of two 23" Basic Stands w/12"x 12" Top	\$ 80.60	\$ 124.00
8927-2	Set of two 27" Basic Stands w/12"x 12" Top	\$ 84.50	\$ 130.00
8931-2	Set of two 31" Basic Stands w/12"x 12" Top	\$ 89.70	\$ 138.00
8935-2	Set of two 35" Basic Stands w/12"x 12" Top	\$ 94.90	\$ 146.00
8939-2	Set of two 39" Basic Stands w/12"x 12" Top	\$ 100.10	\$ 154.00
8943-2	Set of two 43" Basic Stands w/12"x 12" Top	\$ 104.00	\$ 160.00

Value Bundles

8860	Six Shortest Stands (8811 thru 8831) w/8" Tops	\$ 174.20	\$ 268.00
8890	All Nine Stands w/8" Tops	\$ 286.60	\$ 444.00
8960	Six Shortest Stands (8911 thru 8931) w/12" Tops	\$ 202.15	\$ 311.00
8990	All Nine Stands w/12" Tops	\$ 330.20	\$ 508.00

Individual Accessories

1608	Additional 8" Top	\$ 17.55	\$ 27.00
1612	Additional 12" Top	\$ 24.05	\$ 37.00
2541	Case for Nine Basic Stands	\$ 63.70	\$ 98.00
2532	Case for Tops (Holds up to sixteen 8" or twelve 12" tops)	\$ 55.90	\$ 86.00
2600	Storage Rack (Holds 9 Stands)	\$ 63.70	\$ 98.00

Part Number	Description	Distributor Price	Suggested Retail
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Portable Urn Display(Ladder Rack)

1220	Urn Display Rack Value Bundle: 1 #1222, 1 #1223, 1 #1227 & 1 #1229	\$ 269.75	\$ 415.00
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Individual Products and Accessories

1222	Urn Display Base Ladder Rack	\$ 118.95	\$ 183.00
1223	Urn Display Floral Rack	\$ 111.15	\$ 171.00
1227	Heavy Duty Urn Shelf (10" x 12")	\$ 56.55	\$ 87.00
1229	Portrait Mounting Set / Brass Knobs	\$ 46.80	\$ 72.00
2627	Case for Urn Display Bundle	\$ 75.40	\$ 116.00

Folding Display Table

5300	Folding Display Table with Burgundy Drape	\$ 232.05	\$ 357.00
5301	Folding Display Table with Blue Drape	\$ 232.05	\$ 357.00
5302	Folding Display Table with Green Drape	\$ 232.05	\$ 357.00
5303	Folding Display Table with Gold Drape	\$ 232.05	\$ 357.00



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5304	Folding Display Table with Black Drape	\$ 232.05	\$ 357.00
5307	Folding Display Table with White Drape	\$ 232.05	\$ 357.00

Value Bundles

5400	Folding Display Table, Burgundy Drape and Case	\$ 291.20	\$ 448.00
5401	Folding Display Table, Blue Drape and Case	\$ 291.20	\$ 448.00
5402	Folding Display Table, Green Drape and Case	\$ 291.20	\$ 448.00
5403	Folding Display Table, Gold Drape and Case	\$ 291.20	\$ 448.00
5404	Folding Display Table, Black Drape and Case	\$ 291.20	\$ 448.00
5407	Folding Display Table, White Drape and Case	\$ 291.20	\$ 448.00

Individual Products and Accessories

5310	Burgundy Display Table Drape Only	\$ 93.60	\$ 144.00
5311	Blue Display Table Drape Only	\$ 93.60	\$ 144.00
5312	Green Display Table Drape Only	\$ 93.60	\$ 144.00
5313	Gold Display Table Drape Only	\$ 93.60	\$ 144.00

Folding Display Table continued onto next page....

Part Number	Description	Distributor Price	Suggested Retail
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Folding Display Table Individual Products and Accessories continued

5314	Black Display Table Drape Only	\$ 93.60	\$ 144.00
5317	White Display Table Drape Only	\$ 93.60	\$ 144.00
5309	Protective Plexiglass (16"x 24")	\$ 28.60	\$ 44.00
2530	Case for Display Table Set	\$ 63.70	\$ 98.00

Pole Rack (Exact ceiling height must be provided when ordering)

1906	Pole Rack (7ft. floor to ceiling)	\$ 200.20	\$ 308.00
1907	Customizable Pole Rack Extension	2.00/inch	3.10/inch

Value Bundle

1916	Pole Rack Set - includes one 7ft. Pole Rack (#1906) and six O-1 Arm attachments (#1318)	\$ 438.10	\$ 674.00
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Individual Accessories

1318	Platform Shelf O-1 Attachment (18")	\$ 54.60	\$ 84.00
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Nesting Stands

8208-2	Set of two 8" Nesting Stands	\$ 49.40	\$ 76.00
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8214-2	Set of two 14" Nesting Stands	\$ 62.40	\$ 96.00
8220-2	Set of two 20" Nesting Stands	\$ 75.40	\$ 116.00
8226-2	Set of two 26" Nesting Stands	\$ 101.40	\$ 156.00
8232-2	Set of two 32" Nesting Stands	\$ 111.80	\$ 172.00
8238-2	Set of two 38" Nesting Stands	\$ 144.30	\$ 222.00
8244-2	Set of two 44" Nesting Stands	\$ 158.60	\$ 244.00

Value Bundles

8250	Set of Five Shortest Stands (8208 thru 8232)	\$ 162.50	\$ 250.00
8270	Set of All Seven Stands (8208 thru 8244)	\$ 256.10	\$ 394.00

Part Number	Description	Distributor Price	Suggested Retail
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Casket Racks

1120	Open Casket Rack <i>with</i> Hooks	\$ 211.90	\$ 326.00
1121	Open Casket Rack <i>without</i> Hooks	\$ 211.90	\$ 326.00
1122	#1120 with Case	\$ 260.00	\$ 400.00
1123	#1121 with Case	\$ 260.00	\$ 400.00
1125	Casket "J" Rack	\$ 85.15	\$ 131.00

Individual Accessories

2602	Carrying Case for #1120 or #1121	\$ 54.60	\$ 84.00
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Miscellaneous

2200	Customizable 4-Leg Stand	\$ 126.75	\$ 195.00
1011	Wedding / Gothic Arch	\$ 396.50	\$ 610.00

Replacement Parts

Portable Register Stand

40406	Top with Plate and Rosette Casting	\$ 93.60	\$ 144.00
40407	Stand Only	\$ 105.30	\$ 162.00

Folding Register Stand

2310	Folding Register Gold Stand without Top	\$ 135.85	\$ 209.00
2307	Folding Register Black Stand without Top	\$ 135.85	\$ 209.00
45107	Top with Hardware	\$ 94.25	\$ 144.00



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95109	Safety Strap	\$ 9.10	\$ 14.00
95107	Replacement Hardware for Folding Register Stand	\$ 9.75	\$ 15.00
<i>Deluxe Folding Register Stand</i>			
2308	Deluxe Gold Stand w/o Top	\$ 152.75	\$ 235.00
2309	Deluxe Black Stand w/o Top	\$ 152.75	\$ 235.00
3550	Cherry Wood Top only	\$ 219.70	\$ 338.00
95109	Safety Strap	\$ 9.10	\$ 14.00
<i>Deluxe "O" Combo Stands</i>			
40633	Deluxe "O" Combo Stand Top	\$ 51.35	\$ 79.00
<i>Replacement Parts Continued onto next page...</i>			
Part Number	Description	Distributor Price	Suggested Retail
<i>Replacement Parts Continued...</i>			
<i>Urn Table AKA: Folding Display Table</i>			
5306	Stand without Top	\$ 92.30	\$ 142.00
45108	Urn Top with Hardware	\$ 89.70	\$ 138.00
5305	Folding Display Table-Only	\$157.30	\$242.00
<i>"G" Combo Stand</i>			
40111	G Top	\$ 46.80	\$ 72.00
<i>"D" Stands</i>			
51630	Deluxe D-3 without Top	\$ 78.65	\$ 121.00
51631	Deluxe D-4 without Top	\$ 88.40	\$ 136.00
<i>Miscellaneous</i>			
93252	4 - Black Vinyl Feet (D, O, & Expansion B Rack)	\$ 9.10	\$ 14.00
93253	3 - Black Vinyl Feet (G, L & Gold Basic Stands)	\$ 7.80	\$ 12.00
93243	3 - Black Vinyl Feet (Portable Register Stand)	\$ 7.80	\$ 12.00
93245	6 - Black Vinyl Feet (Folding & Deluxe Register Stand & Display Table)	\$ 10.40	\$ 16.00
95807	4 -Black Vinyl Feet (Ladders)	\$ 9.10	\$ 14.00